

**Title:** Director of Leasing

**Location:** Cincinnati, OH

Last Mile Investments ([www.lastmileinvestments.com](http://www.lastmileinvestments.com)) is a premier real estate fund manager and a North American Properties portfolio company ([www.naproperties.com](http://www.naproperties.com)). Our rapidly growing national platform is focused on investing across the United States in high-quality, multi-tenant, unanchored retail centers. The platform currently owns and operates in 11 MSA's, with expectations of growing to 15+ by year-end 2022.

The Director of Leasing will be responsible for developing and implementing proactive, creative retail leasing strategies; focused on improving the Portfolio's value and quality. In addition, this position will be partnering with the other division heads (specifically acquisitions and operations), assisting in maintaining real-time market intelligence, identifying off-market acquisition opportunities, and generally expanding our network and brand in target markets.

This individual will be a core contributor to Last Mile Investment's continued growth and performance.

**Here are the contributions the Director will make to the team:**

- With the Executive Team, create the leasing, merchandising, and value-creation strategy for each asset in the Portfolio
- Execute that leasing, merchandising, and value creation strategy
- Lead portfolio reviews with a growing list of "preferred" tenants
- Maintain and build best-in-class relationships within each market
- Manage and direct all third-party leasing relationships
- Maintain a real-time perspective of market and submarket trends
- Work side-by-side with the acquisitions and operations teams to optimize our real-time understanding of sub-market trends, market rents, opportunities, risks, among other vital assessments.
- Mastery of the Portfolio
- Execute a highly accretive renewal effort
- Lead or participate in other special projects as necessary

**Requirements - What You'll Need to be Successful:**

- Competitive, self-motivated, and results-focused work ethic
- Superior ability to build relationships and communicate
- Strong decision-making and problem-solving skills, with the ability to think like an owner
- Consistently curious, innovative, and a student of retail real estate
- A supportive, collaborative, positive teammate
- 5+ years of retail leasing, in volume, preferably with experience within an owner/operator
- Proven track record of success; volume, quality, and creativity
- Great time management skills
- Travel required

### **What You'll get in Return:**

Last Mile and North American have been guided by our mission to invest in people and places, delivering dependable results for our Investors.

*Our purpose is to build enduring relationships and brighter financial futures.*

- Competitive compensation package
- Best-in-class benefit package
- Collaborative, team-oriented environment
- Opportunities for continuing professional development

### **Why Last Mile Investments?**

In short, we are a high-growth, high-energy, young, fun, team-first, results-oriented platform! We are building something special with extraordinary people and are staunch protectors of our culture; we seek individuals who want to be part of a true team atmosphere with big goals.

We look forward to hearing from you!

Please submit your qualifications to [career@lastmileinvestments.com](mailto:career@lastmileinvestments.com)

Last Mile Investments is an Equal Opportunity Employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.